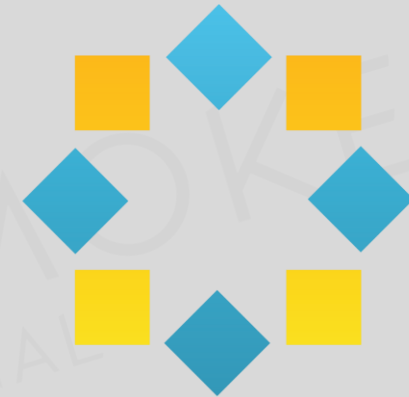


# Adapting to new British Columbia E-Substances Regulations

Support program for B.C  
Customers



PACIFIC SMOKE  
INTERNATIONAL

# Agenda

- PSI B.C Exchange Program
- PSI Website section for British Columbia Customers
- Resource information on British Columbia E-Substances Regulation

# B.C Exchange Program

- Summary

- To address the impact of new British Columbia E-substances regulations, especially on those products containing e-liquid, PSI has implemented a one-time Exchange Program to lessen the burden on customers' inventory.
- Customers will get a credit memo for all products exchanged towards equivalent products compliant to B.C E-Substances regulations.

- Scope of Exchange Program

1. Valid from September 1 thru September 30, 2020
2. Applies to e-liquid refill bottles purchased from PSI as of Jan 1, 2020 by customers in B.C.
3. Only products impacted by E-Substances regulation will be exchanged. This applies to products that are
  - a) greater than 20mg/ml Nicotine strength and
  - b) e-liquid bottle capacity greater than 30ml.
4. Must follow the 'PSI B.C Exchange Program' RMA process:
  - i. Complete and submit 'British Columbia Product Exchange.xls' form (Excel file).
  - ii. Processing period of 3-5 business days for credit memo and RMA details
  - iii. Order new B.C compliant products and apply their credit memo
  - iv. Customer to ship returned inventory upon receiving RMA details.

# B.C Customers Section on PSI Website

- Summary
  - To help our B.C customers identify what product assortment are compliant within the B.C E-Substances regulation, we have made adjustments to pacificsmoke.com to ease navigation.
- Key Features
  - Added a section header “B.C Customers” for quick access
  - Category Filters with a new B.C Customer Category
  - See next slides on changes.

International

1.855.968.8273

Canada & USA

1.647.557.3308

For more questions and queries, get in touch with us!

WHOLESALE INQUIRY

CONTACT US

SIMPLY EMAIL US

EMAIL US

**Look here:**

**Contact Information**

- 📍 2930 14th Avenue  
Markham, ON, L3R 5Z8
- ☎ 1.647.557.3308 (Canada & International)  
1.855.968.8273 (USA)
- ✉ service@pacificsmoke.com
- 📘 follow us on Facebook
- 🌐 follow us on LinkedIn
- 📷 follow us on Instagram

**General Information**

- Home
- Brands
- About
- Careers
- Contact Us
- Media Kit
- Terms & Conditions

**Wholesale**

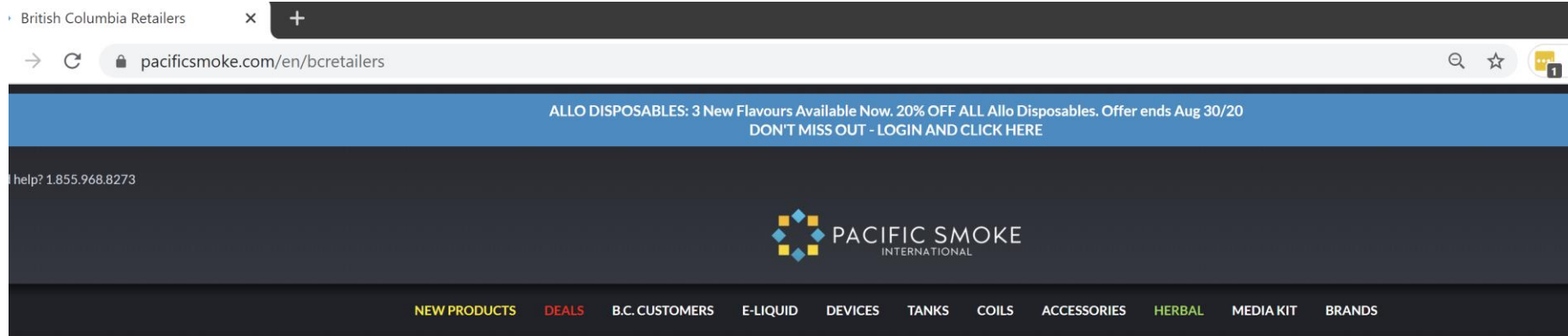
- Wholesale Information
- Wholesale Inquiry Form
- Price Match Program
- Credit Card Authorization Form
- British Columbia Retailers

**Account Information**

- My Account
- My Requisition List

**Returns/Warranty**

- Aspire Consumer Service Centre
- Canadian Returns & Warranty
- Ontario Cannabis Store Warranty Service Centre



Home / British Columbia Retailers

## Attention: British Columbia Retailers - New BC E-Substance Regulations Information

All B.C. retailers are required to submit the following to the B.C. Government by August 3rd, 2020.

1. Notice of Intent to the Ministry of Health to sell e-substances. Please click on the link to file your notice of intent.  
[Government Link notice of intent vapour products](#)
2. Product Report – all Business owners must submit a product report to the Ministry of Health on all e-substances the retailer intends to sell. The following information must be provided in the following manner:
  - o Name and Contact Information of the manufacturer
  - o Brand Name and Product Name
  - o Type of Product
  - o Ingredients and Flavour Profile
  - o Concentration of non-therapeutic nicotine (mg) and the capacity (ml)
  - o The Business owner must report changes in product information 7 days after first selling the changed product
  - o All previous sellers must submit by August 3, 2020

Attached is PSI's Retailer Product Reporting List

- [BC Retailer Product Reporting List](#)

Live updates: New BC Products Report

- [BC Retailer Product](#)

For more information and help to submit Notice of Intent you can contact the B.C. Government Ministry of Health for technical support.



# Sections highlighted in Yellow to indicate new sections for B.C Customers usage

The screenshot shows the Pacific Smoke International website interface. At the top, the browser address bar displays `pacificsmoke.com/en/bc`, which is highlighted with a yellow dashed border. Below the address bar is a blue promotional banner for "ALLO DISPOSABLES: 3 New Flavours Available Now. 20% OFF ALL Allo Disposables. Offer ends Aug 30/20 DON'T MISS OUT - LOGIN AND CLICK HERE". The main navigation bar is dark with the Pacific Smoke International logo and menu items: NEW PRODUCTS, DEALS, B.C. CUSTOMERS (highlighted with a yellow dashed border), E-LIQUID, DEVICES, TANKS, COILS, ACCESSORIES, HERBAL, MEDIA KIT, and BRANDS. On the right of the navigation bar are icons for Search, Account, and My Cart, along with a yellow "QUICK ORDER" button. Below the navigation bar, a breadcrumb trail shows "Home / B.C. Customers" (highlighted with a yellow dashed border). The main content area is titled "B.C. Customers" and displays a grid of products. A "FILTERS" sidebar on the left is also highlighted with a yellow dashed border, showing categories like "New Products", "Deals", and "B.C. Customers" (which is selected). The product grid includes items such as "Freemax 904L M Mesh Coil", "Freemax 904L X Mesh Coils", "Vapresso XROS Replacement Pods", "Vapresso XROS Pod Kit", and "Aspire Mixx Mod", each with a "VIEW PRODUCT" button. A "Position" dropdown menu is visible at the top right of the product grid.

# Where can I find more information?

Links to British Columbia Government Website:

1. <https://www2.gov.bc.ca/gov/content/health/keeping-bc-healthy-safe/tobacco-vapour/requirements-under-public-health-act-e-substances-regulation>
2. [https://www2.gov.bc.ca/assets/gov/health/keeping-bc-healthy-safe/tobacco-regulation/bcs\\_esubstancereg\\_guide.pdf](https://www2.gov.bc.ca/assets/gov/health/keeping-bc-healthy-safe/tobacco-regulation/bcs_esubstancereg_guide.pdf)
3. <https://www2.gov.bc.ca/gov/content/health/keeping-bc-healthy-safe/tobacco-vapour/notice-of-intent-vapour-products>

Links to Federal regulations:

1. <https://laws-lois.justice.gc.ca/eng/acts/T-11.5/>

Link to Canadian Vaping Association

1. <https://www.thecva.org/>